

GLOBAL OPERATIONS AND SUPPORT

4 x 25 Operations Model: Redundant Manufacturing, Optimized Labor Costs, Delivery & Flexibility

Broad Product Line

Customized Global Information Network Enables 24-hour, Real-time Responsiveness

Industry Service Leader

Global Quality and Engineering Systems

ISO 14001, ISO 9001 and TS 16949 Certified

Samtec "Global Fusion" One World • One Company • Or

One World • One Company • One Source - Samtec Global Fusion

Samtec's four worldwide facilities provide redundant manufacturing capabilities, optimized labor costs and deliveries, and the flexibility to quickly achieve additional capacity to support market demands.

Samtec's Global Information Network was developed in-house and designed around the company's business model. This completely customized system ensures 24-hour, real-time responsiveness any time, anywhere in the world, making Samtec the service leader in the connector industry.

4 x 25 Operations Model

- Manufacturing, plating and sourcing in both hemispheres
- Manufacturing locations in USA, Costa Rica, Malaysia and China
- Low cost, quick-turn and advanced development
- · Global logistics, custom worldwide systems
- . Global quality and engineering systems

Samtec Global Network

 Ensures complete synergy among Samtec's service, manufacturing and quality strategies

 Integrates all sales, support offices and manufacturing facilities worldwide, 24 hours a day, 7 days a week

 Empowers associates to provide real-time responsiveness and make decisions from anywhere in the world, at any time

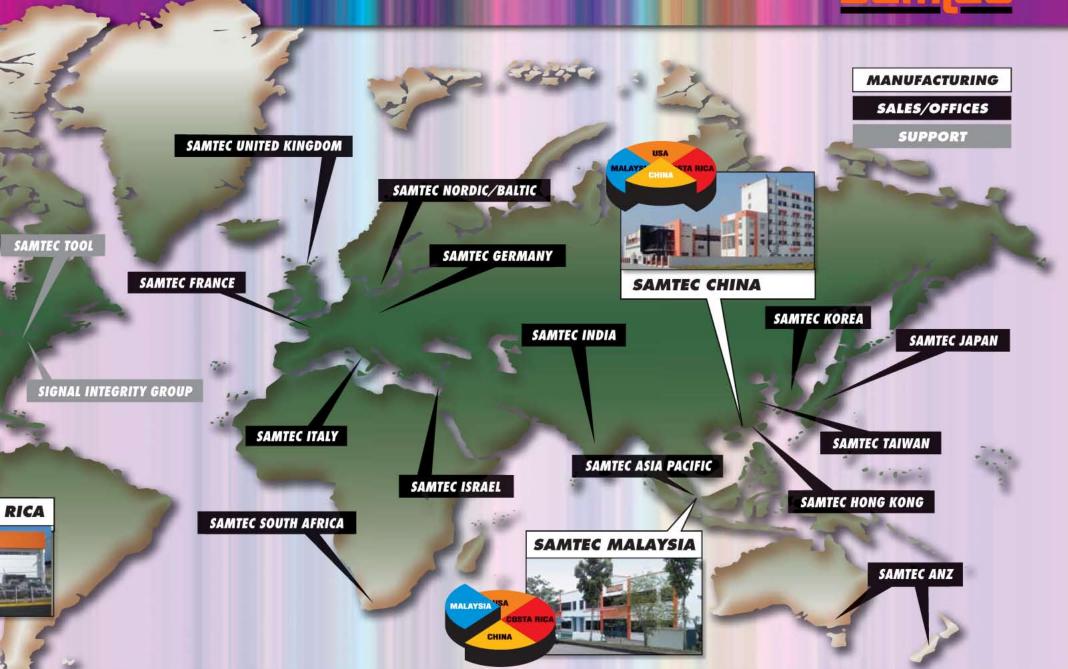
 No interruption or delays due to location, time zone or language

Samtec Sudden Service®

- Sudden Service® ensures quick-turn deliveries, samples and information
- Online Information and Support
- In-house Engineering Department
- Signal Integrity Services
- Testing & Development
- Bishop Report's Customer Service Industry Leader
- ISO 14001, ISO 9001 and TS 16949 Certified
- In-house plating, coax cable and flex circuit manufacturing



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SUDDEN SERVICE®

Service Leadership: Samples, Lead-times, Quotes and Information

Broad Line of Interconnect Products and Services

Global Information System Enables 24-hour, Real-time Responsiveness

Global Logistics and Support

In-house Engineering Support

#1 Connector Industry Website





Broad product line

Full Line Interconnect Solutions

Samtec's broad product line offers interconnect solutions for every application:

- . Signal Integrity Systems
- Micro Interconnects
- Rugged & Power Systems
- Board-to-Board Applications
- Cable Assemblies
- · Panel & I/O Systems
- . Engineering Services & Support



Global Information Network

Samtec's proprietary computer system was developed in-house and written around the company's business model:

- Sales, support and manufacturing facilities are fully integrated
- Enables associates real-time decision-making capabilities
- · 24-hour, real-time response and action
- Full EDI capability
- Global Signal Integrity support services





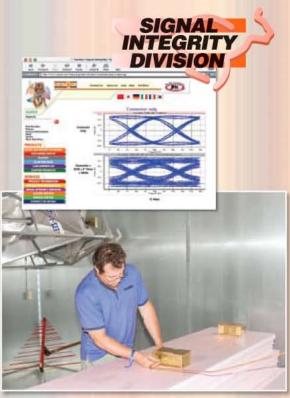
Sudden Samples ship in 24 hours, standard lead times of 1-3 days

Service Leadership

Samtec has been ranked #1 in Customer Service by the Bishop Report's annual "Survey of the Electronic Connector Industry" for over a decade.

- · Sudden Samples ship in 24 hours
- · 24-hour quote turnaround
- . Standard lead times of 1-3 days
- Delivery to Europe and Asia Pacific within 2-3 days
- · Inventory management systems
- · Flexible pricing programs





In-house engineering support

Engineering Services & Support

A full in-house engineering department offers person-toperson EE assistance.

- Services tailored to specific customer, product and application needs
- Signal Integrity Division provides services and support for selection, development, simulation and testing of high speed systems
- Interconnect Processing Group for assistance with processing and manufacturing issues



#1 connector industry website

Sudden Information

www.samtec.com

- Rated #1 connector industry website by Bishop & Associates Customer Survey
- · Product searches and specifications
- . High Speed Cable & RF Cable Builders
- · Footprints, 3-D models and catalog pages
- · On-request test data
- · Complete test and modeling data
- · Electrical testing and mechanical data
- SPICE and IBIS ICM 1.0 models
- · White Papers, Application Notes
- . Final Inch® Break Out Region PCB Design Tools

INTERCONNECT CAPABILITIES



SIGNAL INTEGRITY

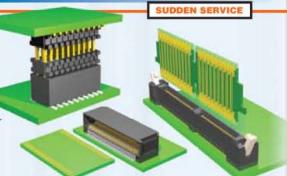
BOARD-TO-BOARD

- . High Speed Connectors
- · High Density Arrays
- · Shielded & Rugged Systems
- · Horizontal and Perpendicular Interfaces
- · Elevated Riser Cards and Connectors
- · Mixed Technology Footprint



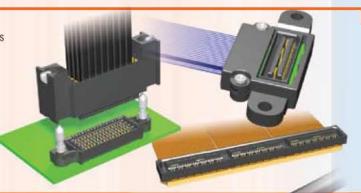
BOARD-TO-BOARD

- · Flexible Stacking
- · Micro Blade & Beam
- · One Piece Interfaces
- · Micro Pin & Socket
- · Standard & Low Profile Headers and Sockets
- · High Density, Shrouded & Skyscraper
- . High Speed Micro Card & Edge Card Systems



CABLE

- · Data Rate Cable Assemblies
- . RF Connectors & Cables
- · Custom High Speed Cable
- · High Speed Flex
- · Design/Build Capabilities



CABLE

- · Discrete Wire Systems
- · IDC Ribbon Cable Assemblies
- · Flex Circuits
- · RF Cable Systems
- · Data Rate Cable Assemblies

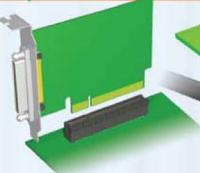


PANEL & I/O



PANEL & I/O

- AccliMate™ IP68 Sealed Circular Cable Plugs and Receptacles
- · RF Cable Plugs and Receptacles
- · Standard I/O Cable Plugs and Receptacles
- · Micro Card Interfaces





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RUGGED/POWER BOARD-TO-BOARD · Power Sockets & Terminals · Power/Signal combinations · One Piece Interfaces · Hermaphroditic Systems · High Speed Board-to-Board High Reliability Tiger Eye™ Contacts mmm -

APPLICATION SPECIFIC

SIGNAL INTEGRITY · Custom coax, RF, Microwave and Flex cables · Custom differential pair configurations · Ferrite shielding · Elevated stack heights · Test probes LGA Interfaces

Signal Integrity Services

- Application Specific services for design, modeling and testing of full systems or subsystems
- Services tailored to specific needs and products
- Extensive modeling. simulation and testing capabilities including de-embedding services



Platings, Coax Cables & Flex Circuits

- · In-house plating facilities
- · In-house coax cable manufacturing
- · In-house Flex Circuit manufacturing





Testing & Development

- · Stereolithography for mechanical studies
- · Quick-turn prototype
- · In-house mold design and fabrication
- · Quick change tooling for every modification



- · SMT lab for processing studies
- capabilities



CABLE

- · Discrete Wire Systems
- · Data Rate Cable Assemblies
- · RF Cable Systems
- . IDC Ribbon Cable Assemblies
- . High Speed I/O Cable Systems



PANEL & I/O

- AccliMate™ IP68 Sealed Circular Cable Plugs and Receptacles
- . High Speed I/O Cable Plugs and Receptacles
- · RF Cable Plugs and Receptacles
- · Specialty Mod Jacks
- Standard I/O Cable Plugs and Receptacles







MICRO

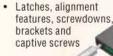
· Pin modifications

· Body modifications

· One Piece interfaces

Custom Flex and IDC

- · Automotive interconnects
- · Power enhancements
- · Special bodies and pins





SIGNAL INTEGRITY SERVICES

Online Services, Support and Reference for High Speed Systems

In-house EE Support

Extensive Design, Modeling and Testing Capabilities

Break Out Region (BOR) PCB Design Tools

Services Tailored to Specific Needs & Products

On-Request Test Data



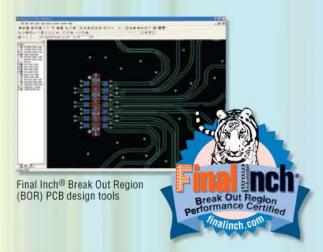


Signal Integrity testing

SIGNAL INTEGRITY DIVISION

Signal Integrity Group

- . EE customer interface via in-house staff
- Services for design, modeling and testing of full systems and subsystems
- Samtec involvement available at various levels
- Services tailored to specific needs and products
- Extensive modeling, simulation and testing capabilities



Signal Integrity Center

- · User friendly website
- High speed connector simulations, models, reports, drawings and searches
- · SPICE, IBIS models
- Online PADS/ORCAD libraries and support
- High Speed Characterization reports
- Time and frequency domain test data
- Bandwidth Performance Selector and Interactive Cable Builders
- Application Notes: reference designs that verify performance to industry standards

Final Inch® PCB Design Tools

- Break Out Region (BOR) PCB designs that save design, development and validation time and resources and predict real-world performance expectations in real-world Signal Integrity applications
- Downloadable art files and HSPICE simulations.
- Test and evaluation kits
- Empirical Signal Integrity data
- · On-Request test data

SUDDEN INFORMATION

Online Models. Test Reports, Data and Product Reference

Interactive Cable Builders

24-hour, Real-time **Customer Service Interface**

Online Signal Integrity Tools and Reference

Online Quote and Sample Requests

Over 20 Product Searches and Locaters



Specs and Test Reports

Product Specs & Test Reports

- Engineering prints
- · PCB footprints
- · PDF catalog pages
- . Models for simulation (SPICE and IBIS)
- · PADS and ORCAD libraries
- · Application Notes
- High Speed characterizations
- · Lead coplanarity specifications

Product Searches

- By keyword
- · By part number
- · By picture
- · By word description
- · By series
- · By board stacking
- · By cross reference
- · Text search

Online Cable Builders

- · High Speed, RF and RF/Combo Builders
- · Automatically validate part numbers
- · Order samples online
- Sudden Samples ship within 24 hours via express service

Personal Call Back

- Immediate reply from a Samtec Customer Service Representative or the Signal Integrity Group
- · Phone or private one-on-one chat
- Choose from one of Samtec's worldwide service facilities







Search by Picture

Service Center

www.samtec.com?logon=psc

- Customer specific information
- · Real-time 24 hours/7 days
- · Quotes and ordering online
- Delivery status and expediting
- Shipment tracking
- "Personal Call Back" program available

Interactive cable builder

Signal Integrity Tools

- Bandwidth Performance Selector
- · High Speed Connector Selector
- Final Inch[®] Break Out Region design tools for ease of PCB manufacture and optimized high speed performance
- Cable Performance Calculator
- High Speed Cable "Build-a-Part-Number" Program
- White Papers and Application Notes



QUALITY AND MANUFACTURING

ISO 14001, ISO 9001 and TS 16949 Certified

In-house Plating, Coax Cable and Flex Circuit Design and Manufacturing

Extensive Testing and Development Capabilities

State-of-the-Art Manufacturing Facilities

Quick-turn Prototype Manufacturing Capabilities



In-house coax cable division



Worldwide manufacturing capabilities

Quality Certifications

- Samtec USA is ISO 14001, ISO 9001 and TS 16949 certified
- Samtec Singapore is TS 16949 certified
- Samtec Malaysia is ISO 9001 and TS 16949 certified
- Samtec China is ISO 9001 and TS 16949 certified

In-house flex circuit manufacturing



In-house plating facilities

Special Capabilities

- In-house plating facilities for custom metals, thicknesses and selective platings
- In-house coax cable manufacturing for custom gauges, constructions and performance specifications
- In-house flex circuit manufacturing for custom designs and high speed specifications





Custom flex design and analysis



Quick-turn prototype manufacturing

Testing & Development

- Stereolithography prototype capability for mechanical studies
- Quick-turn manufacturing prototype capability
- In-house wire EDM capability for pin prototypes
- . Connector processing lab
- Mechanical and electrical testing labs

Quality control and testing



State-of-the-art manufacturing facilities

Standard Capabilities

- · Vertically integrated for lower cost and greater flexibility
- · Automated design and fabrication
- In-house mold and assembly tooling design and fabrication
- Vision inspection
- Tape and Reel molding and fabrication
- Majority of products are compliant with EU WEEE and RoHS Directives



Automated Pick & Place Tray & Reel manufacturing



Automated manufacturing



SUDDEN SERVICE



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